



2018 NOV 21 PM 2:46

2019 JAN 22 AM 8:09

TOWN OF HANOVER

November 16, 2018

Mr. Matthew Perkins, Chairman
Town of Hanover
Zoning Board of Appeals
550 Hanover Street
Hanover MA 02339

Subject: Hanover Crossing

Dear Chairman Perkins and Board Members:

I represent Prime Motor Group, which is a large tax payer in town, and own the property neighboring the Hanover Mall (Prime Buick/GMC and Mercedes-Benz of Hanover at 1845-1877 Washington Street) in addition to other properties in Hanover.

I have been following the development proposal for the aging Hanover Mall with much interest. I understand that the developers have filed an application with your board for variances for height and to allow the residential development to be built at one time instead of in phases. Prime Motor Group is a direct neighbor to Hanover Mall and has a strong interest in ensuring that the property does not continue to fall into disrepair but instead become a viable business. Keeping this property viable will ensure the success of Route 53 and all of the businesses in the area. Not allowing this project will have the opposite effect.

I urge the Board and the Town of Hanover to be a partner in this development. The requested relief is minor and reasonable and will allow this project to be constructed in a way that will benefit surrounding properties and the Town of Hanover. This is an opportunity to convert this dying retail center into a vibrant new mixed use community. To not support this project may be catastrophic to the town.

Sincerely,

A handwritten signature in blue ink, appearing to read "DR", is written over a faint, larger signature that is partially obscured.

David Rosenberg
CEO
Prime Motor Group

DR/leh